

Life Stage: 51+

Saving for What's Next

As you move closer to retirement, it's important to keep saving and make other financial preparations.

To help you focus, we've listed a few common obstacles faced by many people in your age group. You'll also find some basic actions you can take to stay — or start — on the road to saving.



Challenges to Retirement Savings

- **Retirement concerns.** Many in the 51+ age group worry they won't be able to retire when they want to.
- **Multiple priorities.** Saving is a key priority for members of this group, but paying off debt and covering living expenses can compete for dollars.
- **Health issues.** The goal might be to work past 65 or retire earlier. Either way, health problems can hamper retirement readiness. Illness may also lead people to retire sooner than planned.
- **Social Security questions.** People are living longer. Deciding when to take Social Security is an increasingly complex subject that may have a profound effect on your retirement.
- **Financial strain.** Some people in this age group find that money concerns are a major source of stress.

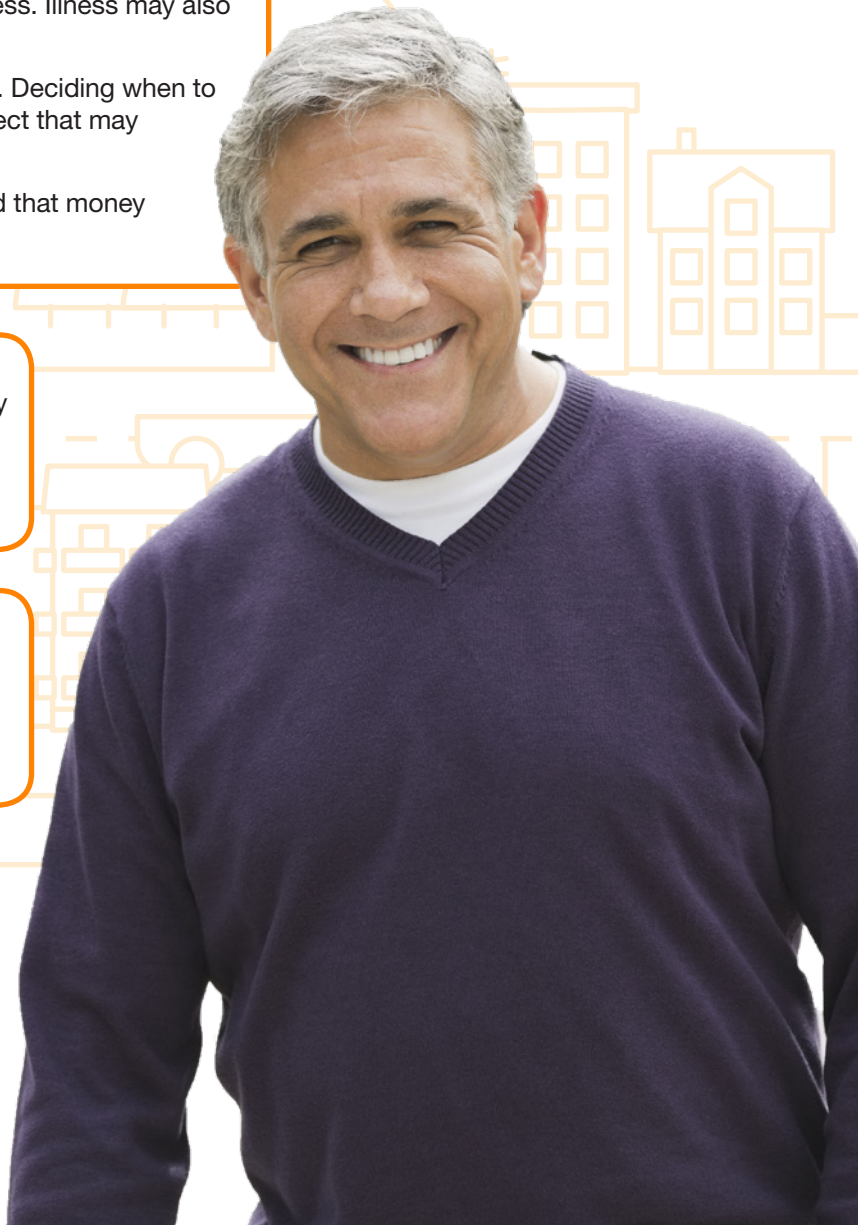
Go to the next page for actions you can take to prepare.

Over **80%** report saving for retirement in 2017 — with 31% saving more than last year.*

51% consistently carry no credit card balances.*

55% use an independent financial planner, broker or investment advisor.*

54% plan to retire in the next five years.*



Retirement on the Brain: Life Stages

* Source: PwC 2017 Employee Financial Wellness Survey, pwc.com/us/financialeducation



Actions You Can Take

- Enroll in your employer's retirement plan.** You may have faced obstacles in the past, but it's never too late to start saving. You'll find tools and calculators to help you set a savings target. Consider a double-digit contribution. The more you save now, the better your chances of reaching your goals.
- Accelerate your savings.** Increase your retirement plan contributions as much as you can -- even if it's in incremental amounts every six months or annually. Now that you're over age 50, you can take the opportunity to save even more with catch-up contributions. Limits for these contributions are in addition to the regular annual contribution limits and vary each year.
- Create or review your budget.** People who make a budget are more likely to achieve their goals. Write up an overview of your savings and expenses to help ensure your needs are taken care of, even if you're also helping aging parents and grown children.
- Review your financial strategy.** Know your estate planning options. Make sure beneficiaries, wills and trusts are up to date. Over 55? Consider revisiting plans for IRA gifting and estate taxes.
- Make a retirement income plan.** Write out your sources of retirement income. Listing these sources makes it easier to develop an income plan for the entire length of your retirement. Include company retirement benefits, IRAs, your home value and your bank accounts.

Age 60

Target Savings Goal:
20% or more each paycheck

Aim to Save:
7x annual salary

Need help figuring out your next steps? A financial advisor can work with you to map out a personal plan for retirement readiness.



The Standard
1100 SW Sixth Avenue
Portland, OR 97204
standard.com

For more ways to build your retirement savings, visit www.standard.com/retirement/education.

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Employers and plan participants should carefully consider the investment objectives, risks, charges and expenses of the investment options offered under the retirement plan before investing. The prospectuses for the individual mutual funds and each available investment option in the group annuity contain this and other important information. Prospectuses may be obtained by calling 877.805.1127. Please read the prospectus carefully before investing. Investments are subject to market risk and fluctuate in value.

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