

Producer Transfers With The Standard



If a producer who is contracted and appointed with The Standard wishes to submit business with a new agency, the producer must transfer from the current agency to the new agency. Agencies are responsible for confirming producer contracting and appointment status.

Transfers

Before conducting business with a new agency, the [Producer Transfer Form](#) must be completed by the new agency, signed by the producer wishing to transfer, submitted with a completed New Producer Memo from the agency, and processed by The Standard. Contracting and appointment with The Standard is subject to the terms of the Producer Sales Contract on file for the transferring producer.

The producer transfer will take effect once The Standard has authorized and completed the transfer. The Standard will notify the new agency that the transfer has been approved via email. The transfer will be effective on the date of the email.

Submit completed Producer Transfer forms to producersvcsteam@standard.com and copy your sales consultant for processing. Please contact your sales consultant for current New Producer Memos.

Compensation

Transfers can never be for higher compensation (first-year and renewals) unless the transfer is to a preapproved group, such as a national account that has a predetermined commission level. Approval from The Standard is required for all transfers subject to the criteria in the table below.

Fully Underwritten	GME	GSI
<ul style="list-style-type: none"> Transfers at 70 points FYC or higher must be approved by regional director(s) 	<ul style="list-style-type: none"> Requires Home Office review and approval Transfers must occur between program years 	<ul style="list-style-type: none"> Transfers at 60 points or higher must be approved by regional director(s)

