

Doing Business with The Standard



Commissions & Contracting

Producer Contracting Forms

Use the **IDI Producer Sales Contracting Kit** when:

- Producer wants to have commission paid to themselves, or
- Producer wants to contract as a business entity.

[View/Download](#)

[Email Broker Link](#)

Use the **Affiliated DI Producer Contracting Kit** when:

- Producer wants all commissions to go to a business entity already contracted or concurrently contracting with IDI.

[View/Download](#)

[Email Broker Link](#)

Complete a **New Producer Memo** for each newly contracted producer. This form may be requested from producer services at The Standard. All contracting or commission questions can be directed to producersvcsteam@standard.com or 1.800.766.9737, option 2 for commission questions or option 3 for contracting questions.

Get Producers Appointed

Contact your sales consultant for assistance in getting producers appointed in the state(s) where they solicit business. Please review the [Rules of Engagement](#), which protects your relationship with your producers.

Policy Inquiry

Policy Inquiry is a valuable online resource that allows insurance representatives and your agency staff to view outstanding requirements on pending new business and policy information for in force IDI policies.

Policy information can be viewed in the following ways:

- Pending Policy Summary View shows coverage information, benefits and rider details
- Pending Requirement View shows the status of underwriting requirements
- Summary View
- Financial Activity (In Force policies only) showing premium mode and premium history
- Future Purchase Option details - shows provisions of their specific FPO rider
- New Business Report shows all pending policies and outstanding underwriting requirements for an individual producer (or MGA sorted by producer name).

Please see [A Guide to Policy Inquiry](#) for more details.

Standard Insurance Company

The Standard Life Insurance Company
of New York

www.standard.com

Policy Inquiry Access for Your Producers

To access Policy Inquiry through Producers Online, one must set up an account.

- Insurance representatives may request a registration letter to establish their login and password by emailing pol-individual@standard.com.
- Agency staff may request access to Policy Inquiry by completing a Request for Policy Inquiry, form [8845IDI](#).