The Standard: Annuity Spreadsheet - Wescom Financial Services

<mark>/ear Point-t</mark> o	o-Point : Index Ra	te : Single Pr	remium			
Product	Participation	Fixed Interest	Surrender Period	MVA	Surrender-Free Withdrawals	Additional Features
Index Select Annuity 5	S&P 500® with annual Cap Rate and Par Rate	1 year guarantee on initial rate	5 years 9∜ ₁₀ ,8½,7½,6½,5½% no automatic reset	5 years no automatic reset	annual 10% withdrawals • annuitization death benefit • nursing home waiver terminal condition waiver required minimum distributions	12-month point-to-point partial index credit at death or annuitizati full accumulated value at death • GMAE issue age 0-93 • not available in NY
Index Select Annuity 7	S&P 500® with annual Cap Rate and Par Rate	1 year guarantee on initial rate	7 years 94⁄ ₁₀ ,8½,7½,6½,5½,4½,3½% no automatic reset	7 years no automatic reset	annual 10% withdrawals • annuitization death benefit • nursing home waiver terminal condition waiver required minimum distributions	12-month point-to-point partial index credit at death or annuitization full accumulated value at death • GMAE issue age 0-90 • not available in NY
Index Select Annuity 10	S&P 500® with annual Cap Rate and Par Rate	1 year guarantee on initial rate	10 years 9½,0,8½,7½,6½,5½,4½,3½,2½,1½,½% no automatic reset	10 years no automatic reset	annual 10% withdrawals • annuitization death benefit • nursing home waiver terminal condition waiver required minimum distributions	12-month point-to-point partial index credit at death or annuitizati full accumulated value at death • GMAB issue age 0-80 • not available in CA or N

California Only: The MVA feature is not available. Surrender charges for the ISA5 are 8%,7%,6%,5%,4% and for the ISA7 are 8%,7%,6%,5%,4%,3%,2%.

ti-Year Guaranteed : Fixed Rate : Single Premium						
Product	Fixed Interest	Surrender Period	MVA	Surrender-Free Withdrawals Options	Additional Features	
Focused Growth Annuity 3	3 year guarantee on initial and subsequent renewal periods	3 years 9½ ₁₀ ,8½,7½% Automatic reset	3 years Automatic reset	first 30 days of each subsequent renewal period interest payments • required minimum distributions terminal condition waiver • death benefit annuitization • nursing home waiver	full accumulated value at death issue age 0-93 not available in NY	
Focused Growth Annuity 5	5 year guarantee on initial and subsequent renewal periods	5 years 94⁄ ₁₀ ,8½,7½,6½,5½% Automatic reset	5 years Automatic reset	first 30 days of each subsequent renewal period interest payments • required minimum distributions terminal condition waiver • death benefit annuitization • nursing home waiver	full accumulated value at death issue age 0-93 not available in NY	
Focused Growth Annuity 7	7 year guarantee on initial and subsequent renewal periods	7 years 94⁄ ₁₀ ,8½,7½,6½,5½,4½,3½% Automatic reset	7 years Automatic reset	first 30 days of each subsequent renewal period interest payments • required minimum distributions terminal condition waiver • death benefit annuitization • nursing home waiver	full accumulated value at death issue age 0-90 not available in NY	
Focused Growth Annuity 10	10 year guarantee on initial and subsequent renewal periods	10 years 91⁄ ₁₀ ,81⁄2,71⁄2,61⁄2,51⁄2,41⁄2,31⁄2,21⁄2,11⁄2,1⁄2% Automatic reset	10 years Automatic reset	first 30 days of each subsequent renewal period interest payments • required minimum distributions terminal condition waiver • death benefit annuitization • nursing home waiver	full accumulated value at death issue age 0-80 not available in CA or NY	

California Only: The MVA feature is not available. Surrender charges for the FGA3 are 8%,7%,6%; for the FGA5 are 8%,7%,6%,5%,4%; and for the FGA7 are 8%,7%,6%,5%,4%,3%,2%.

nmediate Annuities					
Product	Payout Options	Premium Limits	Age Limits	Product Info	Additional Features
Restricted SPIA	Certain Period Only	\$15,000 to \$1,000,000	issue age 18-93	intended for asset spenddown Medicaid complaint not available in AL, NV, or NY	contract is nontransferable, nonfortfeitable, nonassignable, nonsurrenderable, noncommutable, and irrevocable
Traditional SPIA	Certain Period, Single Life, Joint Life Options	\$15,000 to \$1,000,000	issue age 18-90	not available in NY	inflation protection optional life income commutation feature optional

Not For Use With Consumers

Products of Standard Insurance Company. Product availability varies by state and distribution. The 45-day rate lock applies only to initial crediting, cap and par rates. Surrender charges may apply to withdrawals during the surrender period. The nursing home and terminal condition waivers apply after the first contract year. Additional limitations, state variatations and exclusions may apply.