



# WE MAKE THINGS EASY



We've taken steps to ensure that doing business with us is easy. See how we can help you and your clients complete the process quickly, easily and securely.

## COMPLETE, SIGN, SUBMIT



### We'll welcome photocopies of:

- New business applications and supplemental forms
- 1035 exchange requests and IRA transfers (on the assumption other carriers will accept copies)
- Withdrawal and distribution requests
- Death claim processing forms
- Policy administration forms such as address change and beneficiary change requests



### We'll accept these electronic signatures:

- Photograph of the forms complete with your client's signature
- Photocopy or photograph of the client's state-issued ID included with the unsigned forms
- E-Signatures for new business applications from approved vendors
  - Allows you and your clients to complete and sign a downloadable PDF application electronically
  - Contact our Sales Team for information



### We'll take paperwork submissions through email:

- Use [annuitynewbiz@standard.com](mailto:annuitynewbiz@standard.com) for new business applications and supporting documentation
- Use [annuityservices@standard.com](mailto:annuityservices@standard.com) for distribution and other in-force requests

## Speed Up the Sale

We're temporarily waiving the requirement that a Power of Attorney affidavit must be notarized.

We still require a signature for the Agent/Attorney in Fact. We'll enforce all state-required execution formalities on the POA document itself.

## Faster Delivery

We'll email a copy of the new business contract to you and your client.

Remember to include email addresses for both you and your client on the application.

## OUR COMMITMENT TO YOU

Our annuity teams are here to support you and continue to provide the best possible experience for our customers.

### Sales Team

800.378.4578

### Customer Service Team

800.247.6888

The Standard, 1100 SW Sixth Avenue, Portland, OR 97204 | [standard.com](http://standard.com)

The Standard is a marketing name for StanCorp Financial Group, Inc. and subsidiaries. Insurance products are offered by Standard Insurance Company of Portland, Oregon in all states except New York. Product features and availability vary by state and are solely the responsibility of Standard Insurance Company.

Annuities are not (a) insured by the FDIC or any federal government agency, (b) deposits of or guaranteed by any bank or credit union and (c) a provision or condition of any bank or credit union activity. Some annuities are subject to investment risk and may lose value. A surrender charge may apply during the surrender period, and a 10% penalty may apply to withdrawals prior to age 59½.

NOT FDIC-INSURED • NO BANK GUARANTEE • MAY LOSE VALUE • NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY • NOT A BANK DEPOSIT