



Flexible Retirement Plan Solutions for Advisors

# Choice



# Design Plan Services Your Way.

The Standard's customized retirement plan solutions give you the freedom to select the best combination of services for you and your clients. You decide when you want to take the lead and when you'd like us to step in.

## The Standard Gives You Freedom of Choice

### Administration

- Choose from a bundled or TPA service platform.
- Select from optional services that reduce or eliminate plan administrative tasks, allowing clients to focus more time on business priorities.
- Opt for ERISA 3(16) Delegated Administrative Fiduciary coverage for certain key administrative tasks when needed.

If you work with a TPA, The Standard will work closely with you, your client and the TPA firm to decide administrative responsibilities. This creates efficiencies for all involved, especially your clients. In addition, through our Elite TPA program, we can partner with TPAs to provide ERISA 3(16) Delegated Fiduciary coverage for certain key administrative tasks. Please contact your retirement plan consultant to discuss.

### Plan Investments

- Choose from a fully open architecture or group annuity platform.
- Consider whether you will handle fiduciary services or delegate to StanCorp Investment Advisers, Inc.

We do not require proprietary investments in any plan and pass all fund revenue-sharing back to plan participants.

### Participant Services

- Deliver enrollment and ongoing education meetings, or ask us to do it.
- Choose whether to use our managed account service.

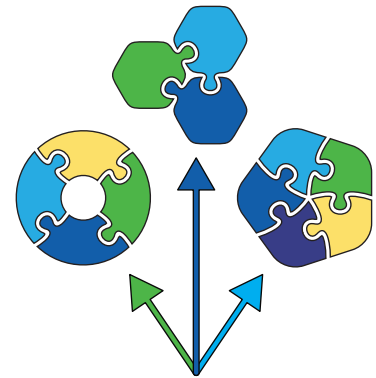
The Standard provides call center support and all enrollment and education materials.

### Plan Support

- Determine how visible you want our relationship managers to be.

We can work directly with you or provide support directly to your clients.

The Standard is the marketing name for StanCorp Financial Group, Inc., and its subsidiaries. StanCorp Equities, Inc., member FINRA, distributes group annuity contracts issued by Standard Insurance Company and may provide other brokerage services. Third-party administrative services are provided by Standard Retirement Services, Inc., investment advisory services are provided by StanCorp Investment Advisers, Inc., a registered investment advisor. StanCorp Equities, Inc., Standard Insurance Company, Standard Retirement Services, Inc., and StanCorp Investment Advisers, Inc., are subsidiaries of StanCorp Financial Group, Inc., and all are Oregon corporations.



Mix and match.  
The Standard's flexible services complement the way you support each client. Learn more by contacting your retirement plan consultant at 844.239.3561.



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